

## Orbit/Comdex Europe 2002, 24-27 September 2002 Basel Exhibition – Basel / Switzerland

Number of exhibitors 2001 1,332, of which 18% from abroad

Exhibition space 2001 51,000 m<sup>2</sup> net

Number of visitors 2001 65,000 trade visitors, of which 12% from abroad

Mission Statement Orbit/Comdex Europe is the European meeting point of the ICT

industry.

Attendee Profile IT professionals, including buyers, system specifiers, network

managers, software developers, distributors, resellers, and

corporate and government decision makers.

Market Highlights • IT spending in Switzerland (in billions): 2000=\$11.6,

2001=\$12.7, 2002=\$13.9, 2003=\$15.3, 2004=\$16.9.\*

• The Western Europe IT market was estimated to be worth over \$250 billion in 1999, and is expected to maintain growth

rates above 10% through 2004.\*

• The total market for IT products and services in Western Europe will reach \$425 billion in annual spending by 2004.\*

\*Sources: 1. National Trade Databank

Technology Areas Computers / IT-peripherals / Pre-press, digital imaging, copy,

print / Mail handling, document management / Audio-visual technology / Internet / IT-security / Telecommunications / Networking / Basic software / Software applications / Services /

C-technologies

Features and Benefits • Take advantage of a central location in the heart of Europe

• Access the multibillion-dollar European market

 $\bullet$  Reach high-powered IT buyers drawn by the reputation and

promotional power of Orbit/Comdex Europe

• Create new joint ventures, license agreements and technology

transfers.

Orbit/Comdex Europe Congress In parallel to the exhibition, a top-grade international congress

is taking place on the following current topics: «;Security», «E-Mobility», «Content meets Business», «Procurement in E-Busi ness» and «IT for Finance». The two-day trade congress provides insights into the latest developments of a sector that is rapidly

changing business life with its dynamics.

Promotion

Intensive targeted direct mail; print advertising in major trade and business publications; ongoing public relations campaign; Guest Ticket program; advertising opportunities in official show publications; Orbit/Comdex Europe online homepage; billboards and banners; and more.

**Partners** 

Orbit/Comdex Europe is being organized by MCH Basel Exhibition Ltd., a subsidiary of MCH Swiss Exhibition Ltd., the leading producer of trade fairs and conferences in Switzerland, in cooperation with Key3Media Group.

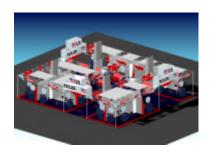
US Pavilion space costs

Package A: US\$ 2,263.- \* (for a 3m² workstation)

Package B: US\$ 3,544.- \* (for a 9m² shell scheme booth)
Package C: US\$ 4,475.- \* (for a 12m² shell scheme booth)

Special: All packages include the "GoldKey Service" a US\$ 650.00 value offered by the US Commercial Service Switzerland. This service provides pre-show advertisements to Swiss IT industry contacts; pre-arranged individual business appointments during the show with prescreened and prequalified Swiss prospects interested; available market research related to your product; a business briefing on arrival; and follow up assistance after the trip. For further information see also US Pavilion Contract (Desired Participation).

\* Please note: all US\$ prices are based on an exchange rate of CHF 1.60 to 1 US\$ and are for reference only. See U.S. Pavilion Exhibitor Contract







For additional information:

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## International Exhibiting Assistance:

Key3Media Group, the leading producer of worldwide information technology events, will assist exhibitors with freight forwarding and exhibit setup, business center services, hotel accommodations, airfare, and more. Please call Mr. Ken McCoy, Director, International Sales, at  $+\ 1\ 781\ 433\ 5323$ , fax  $+\ 1\ 781\ 449\ 3434$  or e-mail international.events@key3media.com